



LOOKINGGLASS

CORPORATE FACT SHEET

Established	2009 Privately-held
Headquarters	Reston, VA
Regional Offices	San Jose, CA Baltimore, MD Salt Lake City, UT Prague, Czech Republic Republic of Singapore
Employees	340
Management	Chris Coleman, CEO Stewart Curley, CFO Pete Agresta, Chief Revenue Officer Allan Thomson, CTO Dave Horn, VP Engineering Jeremy Haas, CSO Douglas Dangremond, SVP Threat Intelligence Services Joy A. Nemitz, CMO Eric Olson, SVP Product Management Michael Taxay, General Counsel & Chief Risk Officer Lee Mariano, VP Human Resources
Customers	280+ global commercial and government customers, protecting over \$2 trillion in assets
Distribution	Worldwide direct sales and channel partners
Funding	\$100+M in Funding - Series C lead by New Spring Capital - Series B lead by Neuberger Berman - Series A lead by Alsop Louie Partners

LookingGlass Cyber Solutions delivers unified threat protection against sophisticated cyber attacks to global enterprises and government agencies by operationalizing threat intelligence across its 360° portfolio.

Scalable threat intelligence platforms and network-based threat response products consume our machine-readable data feeds to provide comprehensive threat-driven security.

Augmenting the solutions portfolio is a worldwide team of security analysts who enrich our data feeds and provide customer unprecedented understanding and response capability into cyber, physical, and third party risks.

Prioritized, relevant, and timely insights enable customers to act on threat intelligence across the different stages of the cyber attack life cycle.

Awards:

2017 & 2016: Deloitte's Technology Fast 500™

- #1 Fastest Growing Company in Virginia 2017
- 2016 - #90 and 2017 - #105

2018 & 2017: Channel Company Awards

- 5-Star Rating in CRN Partner Program
- CRN Security 100
- Women of the Channel: Laurie Potratz

June 2017: Network Products Guide IT Awards

- Gold IT Products & Services for Enterprises
- Bronze Best IT Product/Service for Security Software





Leading Provider of Integrated Threat Intelligence Solutions

The threat intelligence solution market is highly fragmented, which can make finding the right cybersecurity partner more difficult than it needs to be. There are many providers touting next-generation products, but often their expertise is focused on a single business problem. This buying behavior of purchasing one product to solve one problem creates a mirror image of the fragmentation that exists in the market—products and services that operate in silos and sub-optimize the potential power were these products and services integrated. LookingGlass Cyber Solutions is a leading provider of integrated threat intelligence solutions delivering comprehensive visibility into the threat landscape for enterprises and agencies around the globe.

Our portfolio of premier products and services detect and respond to sophisticated attacks before they impact your most valuable assets – employees, customers, networks, and facilities. Our award-winning portfolio is built upon:

- **Most Comprehensive Threat Coverage:** End-to-end threat intelligence-driven solutions designed for every stage of the cyber attack cycle.
- **Cyber Security Center™:** Intelligence and security analysts fluent in 20+ languages augment every LookingGlass solution by reviewing and vetting online material, sending only relevant, actionable intelligence your team needs.
- **Robust Portfolio of Solutions With Choice of Delivery Model:** Ability to deliver threat intelligence both as a software platform and “as-a-Service.”
- **ScoutPrime™:** Threat intelligence platform delivers out-of-the-box intelligence feeds, Threat Indicator Confidence™ scoring, and flexible workflows to share threat data and contextualize the presentation of actionable threat intelligence.
- **Scalable Threat Mitigation Engine:** Delivers high-performance actions against traffic at line speeds, including a DPPM that is fully-programmable and extensible for any solution.

Leverage LookingGlass’ 20+ years of experience and millions invested in our infrastructure, systems, and applications to operationalize threat intelligence across all stages of the cyber attack life cycle.

ABOUT LOOKINGGLASS CYBER SOLUTIONS

LookingGlass Cyber Solutions delivers unified threat protection against sophisticated cyber attacks to global enterprises and government agencies by operationalizing threat intelligence across its end-to-end portfolio. Scalable threat intelligence platforms and network-based threat response products consume our machine-readable data feeds to provide comprehensive threat-driven security. Augmenting the solutions portfolio is a worldwide team of

security analysts who continuously enrich our data feeds and provide customers unprecedented understanding and response capability into cyber, physical, and third party risks. Prioritized, relevant and timely insights enable customers to take action on threat intelligence across the different stages of the attack life cycle. Learn more at <https://www.lookingglasscyber.com/>.

Know More. Risk Less.