



CORPORATE FACT SHEET

Established	2009 Privately-held
Headquarters	Reston, VA
Regional Offices	Milpitas, CA • Baltimore, MD Salt Lake City, UT • Prague, Czech Republic
Employees	310
Management	Chris Coleman , CEO Allan Thomson , Chief Technical Officer Dave Horn , VP Engineering Eric Olson , SVP Product Management James Carnall , SVP Delivery and Support Jamie Hicks , SVP Global Sales Jeremy Haas , CSO Lee Mariano , VP Human Resources Michael Taxay , General Counsel & Chief Risk Officer
Customers	280+ global commercial and government customers, protecting over \$2 trillion in assets
Distribution	Worldwide direct sales and channel partners
Funding	\$100+M in Funding - Series C lead by New Spring Capital - Series B lead by Neuberger Berman - Series A lead by Alsop Louie Partners

LookingGlass Cyber Solutions™ delivers unified threat protection against emerging cyber attacks to global enterprises and government agencies. Our comprehensive portfolio of managed services, threat platforms, machine-readable feeds, and automated threat response products - all supported by a global team of intelligence analysts - provides unprecedented visibility, response, and management of digital business risks.

LookingGlass has 20+ years of industry expertise in threat intelligence tradecraft, rooted in government intelligence operations. This, combined with core technology strengths, gives us the unique understanding and insight essential to addressing the security needs of today's enterprises.

AWARDS

2018 – 2016: Deloitte's Technology Fast 500

- #1 Fastest Growing Company in Virginia 2017
- 2016 - #90 and 2017 - #105

2018 & 2017: Channel Company Awards

- 5-Star Rating in CRN Partner Program
- CRN Security 100
- CRN 2019 Channel Chief

April 2018: Global Excellence Awards

- Bronze Best Overall Security Company

June 2017: Network Products Guide IT Awards

- Gold IT Products & Services for Enterprises
- Bronze Best IT Product/Service for Security Software





TRANSFORMATIONAL DIGITAL RISK MANAGEMENT

In today's fast-moving cybersecurity environment, cyber threats are evolving at an unprecedented rate, making it challenging for enterprises to proactively track emerging threats to their networks, brands, customers, and employees. Compounding this is the massive and complicated collection process that is required to sift through these huge volumes of raw data – potentially up to 50,000 mentions per day – to pinpoint intelligence that is timely, relevant, and actionable specific to an organization..

Our portfolio is built-upon key capabilities that give our customers an outside-in view of their key assets to determine risks that matter most to them:

- **Intelligence Tradecraft:** LookingGlass security analysts have deep roots & expertise in the cybersecurity community. They apply this experience when vetting our data, transforming it into actionable intelligence.
- **Best-in-Class Threat Intelligence:** We source from hundreds of structured threat feeds – including LookingGlass proprietary feeds – as well as unstructured content from the surface, Deep and Dark Web, botnet sinkholes, underground channels, and social media. Our data is continuously refined and updated, and then vetted by machine-learning algorithms.
- **Experienced Security & Threat Analysts:** Intelligence and security analysts fluent in 20+ languages augment every LookingGlass solution by reviewing and vetting online material, sending only relevant, actionable intelligence your team needs.
- **Timely, Relevant, Actionable Intelligence:** We source from hundreds of structured threat data feeds – including LookingGlass proprietary feeds – as well as unstructured content from the surface, Deep and Dark Web, botnet sinkholes, underground channels, and social media. Our data is continuously refined and updated, and then vetted by intelligent machine-learning algorithms.
- **Robust Portfolio with Choice of Delivery Model:** Ability to deliver threat intelligence both as a software platform and “as-a-Service.”

ABOUT LOOKINGGLASS CYBER SOLUTIONS

LookingGlass delivers unified threat protection against sophisticated cyber attacks for global enterprises and government agencies. Its comprehensive portfolio of managed services, threat platforms, machine-readable feeds, and automated threat response products – all supported by a global team of intelligence analysts – provides unprecedented visibility, response, and management of digital business risks. Prioritized, timely, and relevant cyber threat intelligence insights enable

customers to take action across the different stages of the attack life cycle. Organizations of any size and level of security operations maturity leverage our 20+ years of tradecraft and investment in scalable, innovative solutions to protect their most valuable assets – brand, employees, customers, networks, and facilities.

Learn more at <http://www.LookingGlassCyber.com>